

## **EmployeeConnect and Cedar Form Strategic Partnership**

Sydney, 23 October 2001 ... Local Web-based portal solutions provider EmployeeConnect has formed a strategic partnership with global software and services provider Cedar Enterprise Solutions.

The agreement allows Cedar to apply EmployeeConnect's portal solution as a foundation for its eWorkplace consulting practice. Cedar's eWorkplace practice delivers comprehensive self service, call centre and corporate portal solutions that transform workplace systems across a range of business functions including Human Resources, Finance, Supply Chain, and Front-Office/CRM. Cedar will now be selling, implementing and supporting the EmployeeConnect portal as well as provide integration services to various financial and back-end business systems such as ERP or HRIS.

"As a company that is well-recognised for its expertise in employee and management self-service consulting, Cedar makes for an ideal fit for EmployeeConnect", said Ron Schroder, Managing Director of EmployeeConnect. "By providing the means through which our portal solution can form part of Cedar's eWorkplace consulting practice our alliance will open up substantial new markets for the EmployeeConnect portal.

"Additionally, Cedar possesses unparalleled expertise in business change and process re-engineering and these capabilities will also be applied to further help new customers benefit from EmployeeConnect's portal technology."

Chris Pennington, Managing Director of Cedar's Australia/New Zealand operations, sees the partnership as one of a natural fit to address market demands for ESS and portal technology. "Cedar's research [from Cedar's Employee Self Service surveys] indicates huge productivity gains for companies that embrace ESS and related workflow/portal technology", said Pennington. "Formalising Cedar's relationship with EmployeeConnect, an Australian developed solution, allows us to fulfil the needs of the Australian marketplace for many organisations wanting to improve the workplace for their employees. Cedar's world-class consulting and research into HR and Payroll IT solutions is the perfect accompaniment for customers wanting to introduce EmployeeConnect and derive maximum benefit."

Cedar plc is a global enterprise software, consulting and services organisation. Through its combination of applications and collaborative partnerships Cedar enhances and extends the business benefits gained from enterprise applications. Employing over 1,000 people in 45 offices throughout North America, Europe and Asia Pacific and headquartered in the UK, Cedar provides solutions for the management of customers, knowledge and resources

EmployeeConnect's portal solution has been developed to streamline a wide range of day-to-day administrative processes across all departments within an organisation.

Forming an integral part of the human resources toolset of many high-profile Australian companies, the EmployeeConnect solution's integrated workflow capabilities mean that any paper-based business process can become web-based quickly and efficiently.

For further information phone EmployeeConnect on +61 2 9837 5810 or visit the EmployeeConnect web site at [www.employeeconnect.com.au](http://www.employeeconnect.com.au)

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